

# Scottsdale Exotic Luxury

*The art of exotic driving.*

## **MEMBER MANUAL**

2026 · Version 1.0

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## 1.0 Welcome

Scottsdale Exotic Luxury (SEL) is a fractional access club for the world's most exciting cars. Membership delivers the feeling of ownership — Ferraris, Lamborghinis, Rolls-Royces, McLarens, Porsches — without the depreciation, insurance, storage, or maintenance that come with it.

Each annual membership includes a defined allocation of drive-days across the SEL fleet, concierge delivery within Scottsdale, full insurance, detailing, and 24/7 support. Reserve through the SEL Scheduler at any hour — the calendar updates live.

Welcome to the club. Drive well.

## 2.0 Pride in the Drive

Members share the same cars. Treat every vehicle as your own: remove personal items, report any issue immediately, and return it as you would want to receive it. SEL inspects between rotations whenever possible, but the standard is set by every member, every drive. Repeated failure to honor this standard may result in suspension of membership privileges.

## 3.0 Becoming a Member

To activate membership you will:

- Initial each page of this manual.
- Sign the SEL Membership Agreement.
- Complete a driver orientation and vehicle familiarization session.
- Provide a valid driver's license, proof of insurance, and pass identity / driving-record verification (KYC).
- Pay a one-time start-up cost.
- Pay the annual and monthly membership dues for your selected tier.

## 4.0 What to Expect

SEL operates to a standard of operational excellence: every vehicle is cleaned, fueled, and checked between members where logistics allow. Even so, you may occasionally notice something the prior member missed — a smudge, a low washer fluid level, a setting left changed. Report it through the app, and we will resolve it.

In return, we ask that you complete the Vehicle Check-Out and Check-In forms accurately, report any damage honestly, and leave the car better than you found it.

## 5.0 Rules of Membership

Members agree to abide by the rules in the SEL Membership Agreement and any applicable state and local traffic laws. These rules do not replace good judgment, integrity, or respect for the vehicle, the staff, and fellow members. SEL reserves the right to amend the rules as needed.

## 6.0 Reservations & Scheduling

Reservations are made through the SEL Scheduler in four slot types:

- **WKD** — Weekend (Fri 5pm → Mon 10am).
- **WEV** — Sunday–Thursday evening (5pm → 11pm).
- **WDAY** — Monday–Friday daytime (9am → 5pm).
- **FULL** — Multi-day blocks (subject to tier allocation).

**Holiday weekends** (Memorial Day, July 4, Labor Day, Thanksgiving, Christmas Eve, Christmas Day, New Year's Eve, New Year's Day) are allocated by lottery each quarter to keep access fair.

**Scheduling principles.** Rules exist solely to share the fleet evenly. SEL gains nothing by limiting access — the goal is maximum use across the membership.

- **Back-to-back drives.** You may stack consecutive slots up to your tier's weekly cap.
- **Waitlist.** If a slot is held, you may waitlist it (max 3 active). If the holder cancels or does not confirm within the window, the slot transfers to you automatically.
- **Short-notice (within 36 hours).** Any unclaimed slot inside 36 hours may be reserved without counting against your monthly allocation.

**Fuel.** Members are responsible for fuel used. Vehicles are returned with the same fuel level received, or billed at pump cost plus a \$1.50/gallon handling fee.

**Mileage.** Daily mileage allowances are listed on each vehicle's rate card. Overage is billed at the per-mile rate disclosed at booking.

## 7.0 Care & Cleanliness

Return the cabin free of trash and personal items. Do not eat or smoke in any SEL vehicle. Pets are not permitted. If exterior conditions are unusual (heavy dust from off-pavement use, bug strikes from a desert run), notify the concierge so we can detail before the next member.

Damage from misuse — curbed wheels, off-road operation, track use without prior approval — is the member's responsibility and will be billed to the member.

## 8.0 Pre-Drive Checklist

- Walkaround inspection — photograph any pre-existing marks in the app.
- Confirm fuel level and tire pressures.
- Adjust mirrors, seat, and steering before moving.
- Brief any passengers on seat belts and door operation (especially butterfly / scissor doors).
- Disable launch control and aggressive drive modes until clear of traffic.
- Confirm route, weather, and estimated return time with concierge if leaving the metro area.

## 9.0 Road & Weather Conditions

SEL is not responsible for road, weather, or traffic conditions. We will do everything reasonable to keep the fleet accessible during monsoon season, dust storms, and extreme heat, but access may be restricted to protect vehicles. Membership dues are not refunded for weather-related restrictions — the same would be true under sole ownership.

## 10.0 Late Return Fees

Returns more than 15 minutes past the reserved end time are billed at 1.5× the hourly rate of that vehicle, rounded up to the next hour, plus any downstream member compensation. Repeated late returns may affect future booking priority.

## 11.0 Delivery, Check-Out & Return

Standard delivery is complimentary within 25 miles of Old Town Scottsdale. At handover the concierge will walk you through the vehicle, complete the Check-Out form with you, and capture condition photos. At return, both parties sign the Check-In form. Any new damage is noted at that moment — not after departure.

## 12.0 Vehicle Inventory

Each vehicle ships with: registration and insurance card, two key fobs (one stays with concierge), tire repair kit or spare where equipped, charging cable (EVs), and a microfiber cloth. Verify the inventory at Check-Out. Missing items must be reported before you leave with the car.

## 13.0 Safe Driving Guidelines

- **Speed.** Obey posted limits. SEL vehicles are GPS-tracked; sustained excessive speed voids insurance coverage.
- **Track / off-road / racing.** Prohibited without written SEL approval and a separate track-day rider.
- **Drivers.** Only members and approved additional drivers listed on the agreement may operate the vehicle. Valet is permitted only at venues with insured, professional valet service.
- **Impairment.** Operating any SEL vehicle under the influence of alcohol, cannabis, or any impairing substance is grounds for immediate termination of membership and full liability for damages.
- **Member responsibility.** Vehicles are not always inspected between every drive. You are responsible for confirming the vehicle is safe to operate and reporting any concern before departure.

## 14.0 SEL+ (Cross-Fleet Access)

SEL+ extends your membership to partner fleets in other markets — Miami, Los Angeles, Las Vegas, and beyond. Pricing is calculated from your standard monthly rate plus a one-time orientation fee per new location, waived on return visits within 12 months. In your home market, SEL+ unlocks lateral access to additional vehicles at a reservation-only fee, no orientation charge.

## **15.0 Holiday Weekends**

Major holiday weekends (the 'high weekends') are the most requested periods of the year. To keep access fair, these weekends are allocated by quarterly lottery. Members not selected receive priority for the following quarter's lottery.

## **16.0 Our Mission**

SEL exists to make the world's most exhilarating cars accessible to the people who appreciate them — without the burden of ownership. We ask that you respect your fellow members, the vehicles, and the staff who maintain them. Suggestions are always welcome.

**Welcome to Scottsdale Exotic Luxury — drive the art.**

## **Contact**

Scottsdale Exotic Luxury

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